



Structuring for Success The Role of Offshore Lawyers

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Why Offshore Private Wealth

Practical Structuring





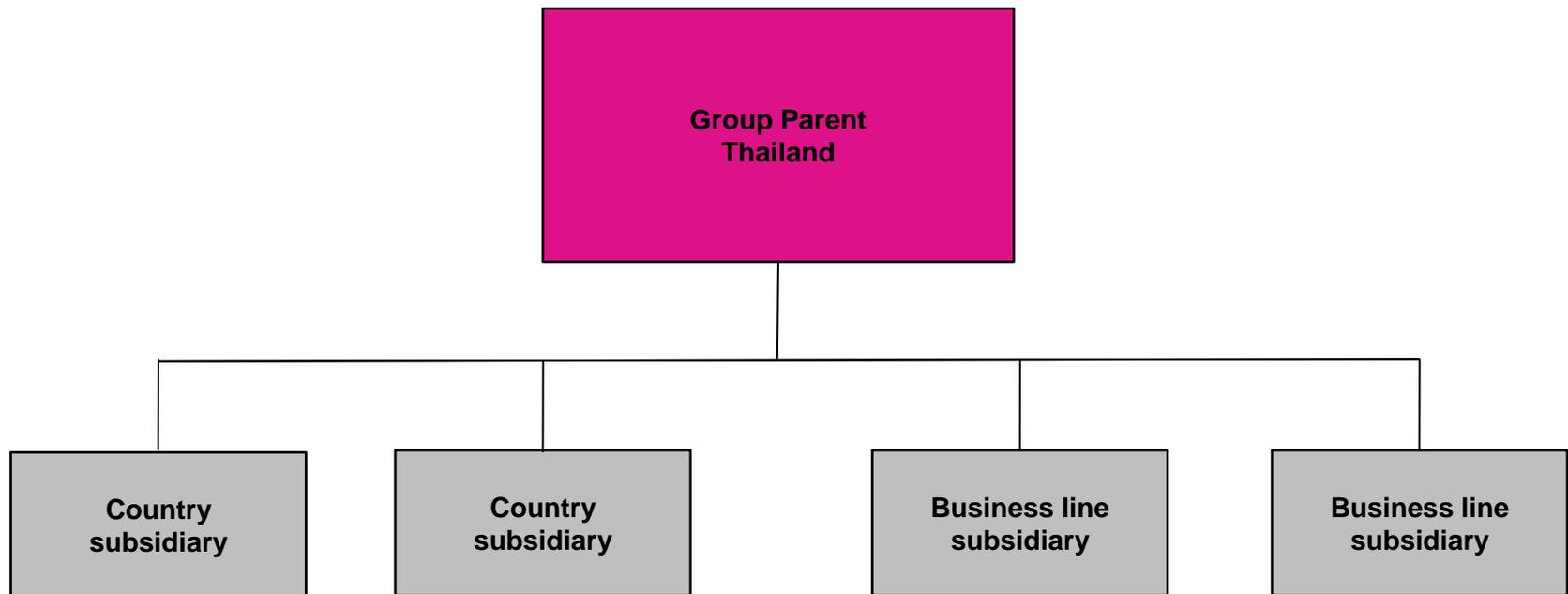
EASY TO DO BUSINESS WITH

Singapore office – close to your Company

Only offshore firm covering Guernsey Jersey Cayman

60 Lawyers

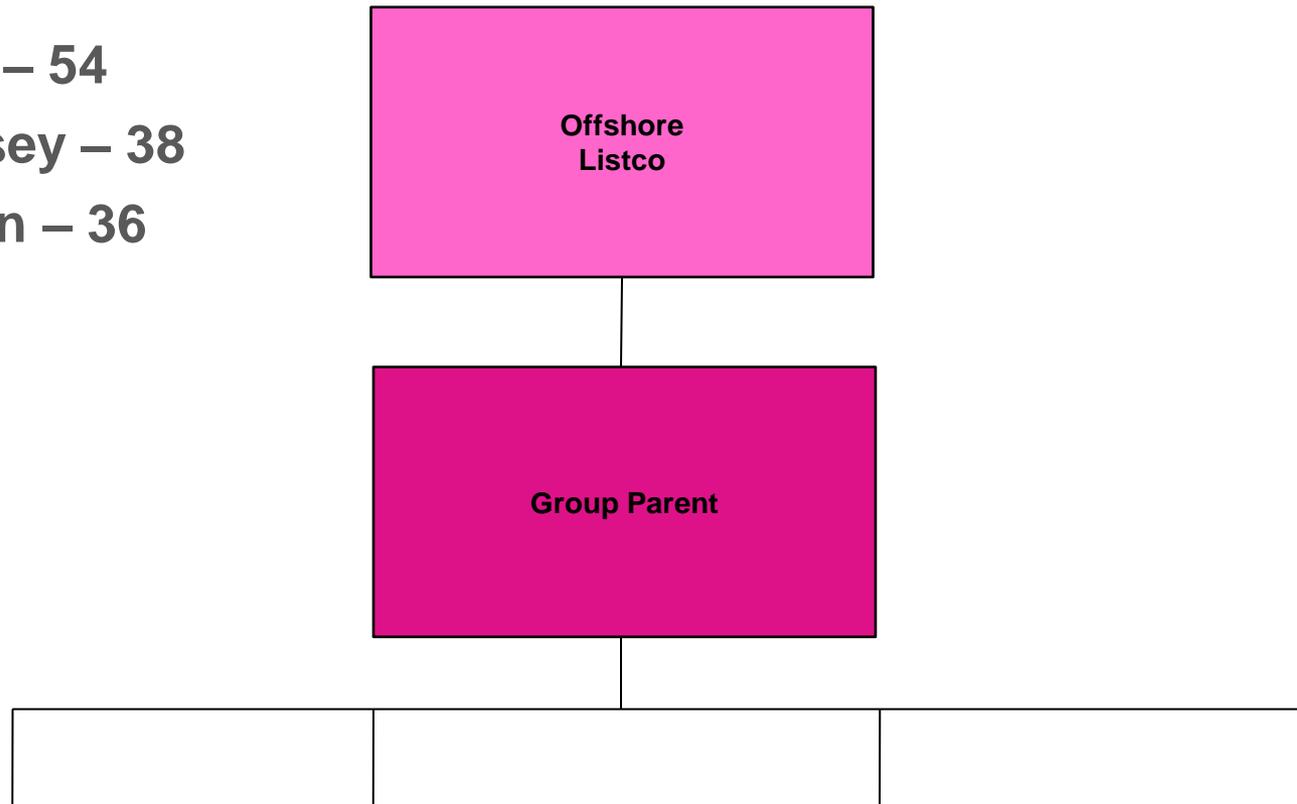
Thai Headquartered, Regional Business



Jersey – 54

Guernsey – 38

Cayman – 36



... From Asia ...



VIETNAM HOLDING



OPPORTUNITY FUND



**Jersey – 54, Cayman – 36,
Guernsey – 38**

**Top Ranked in Global Financial
Centres Index**

**Flexible Company Law -
English Law principles**

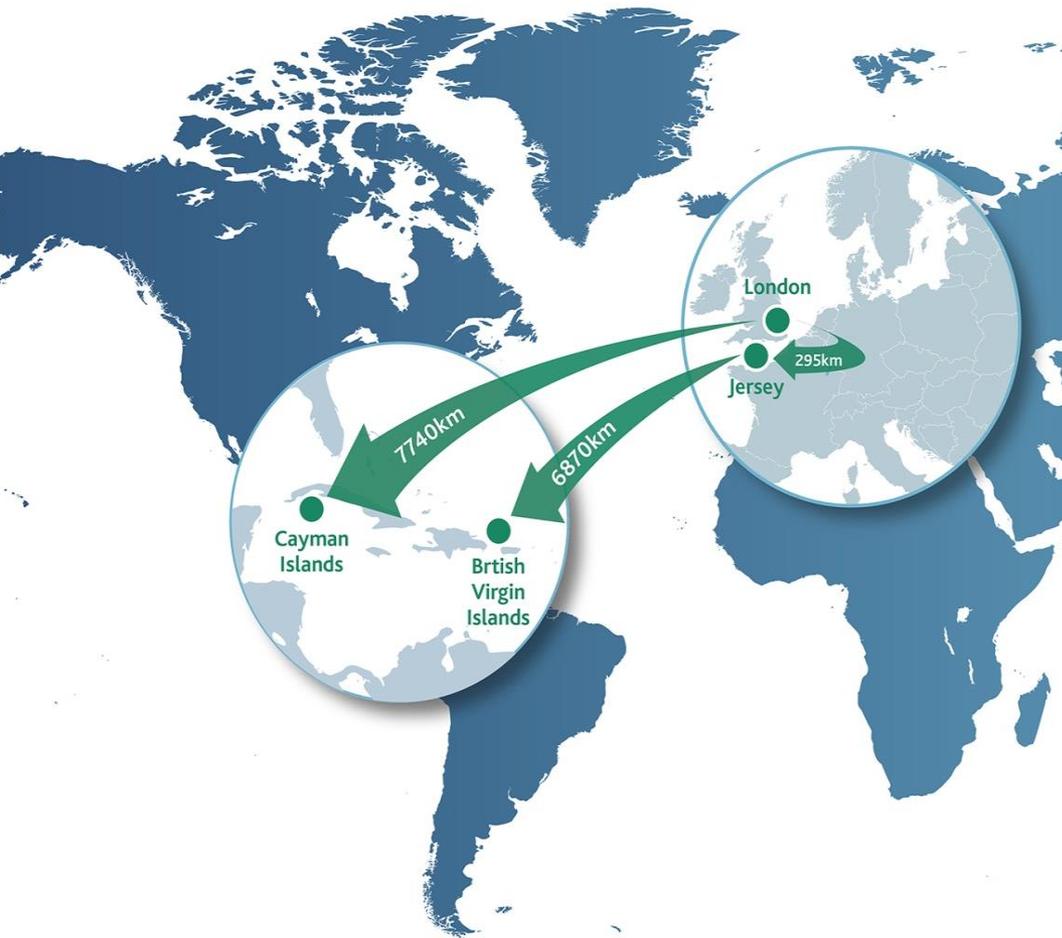
Efficient for tax

**Favoured for Corporate
Governance**

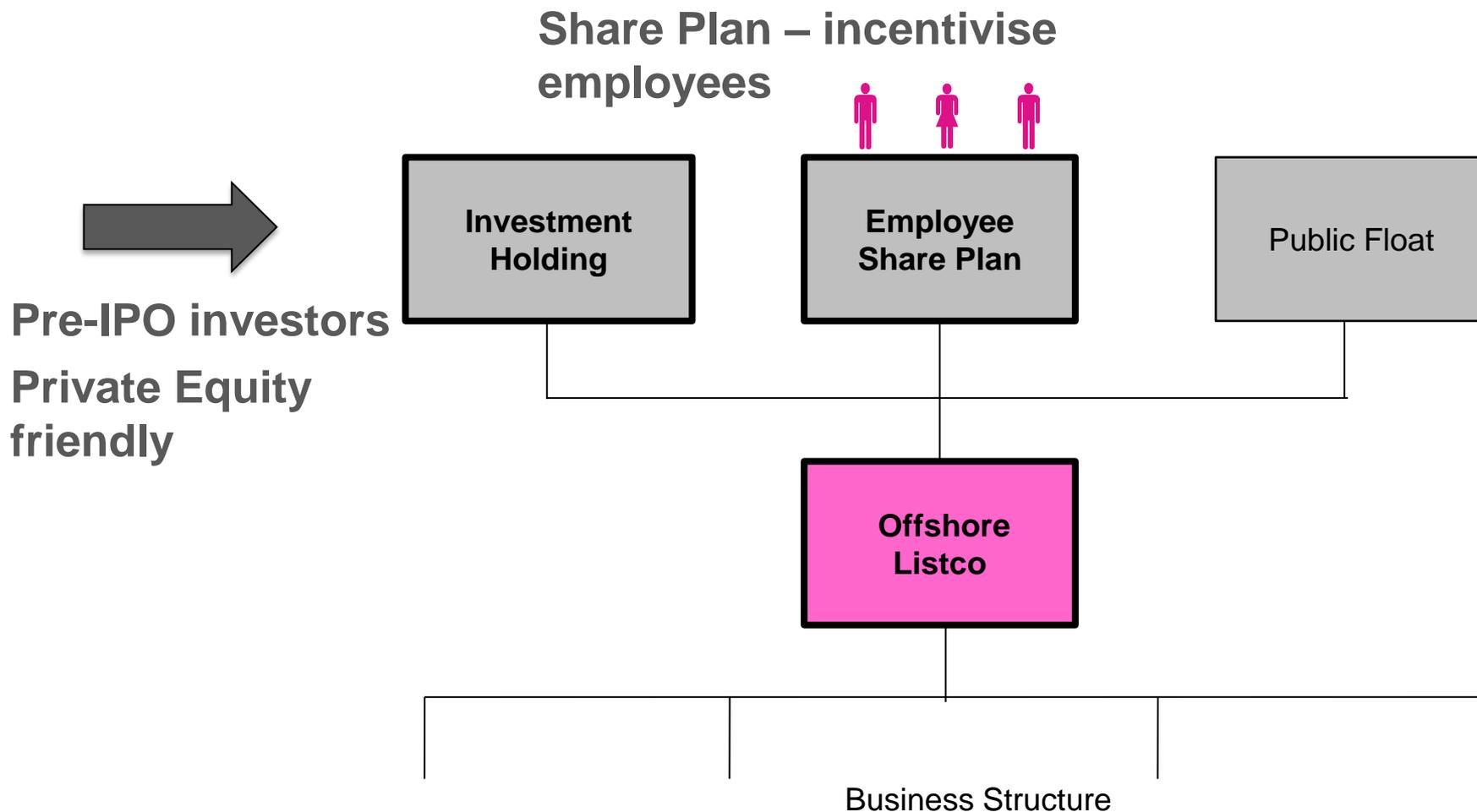
Not all the Same



Why is Jersey so relevant?



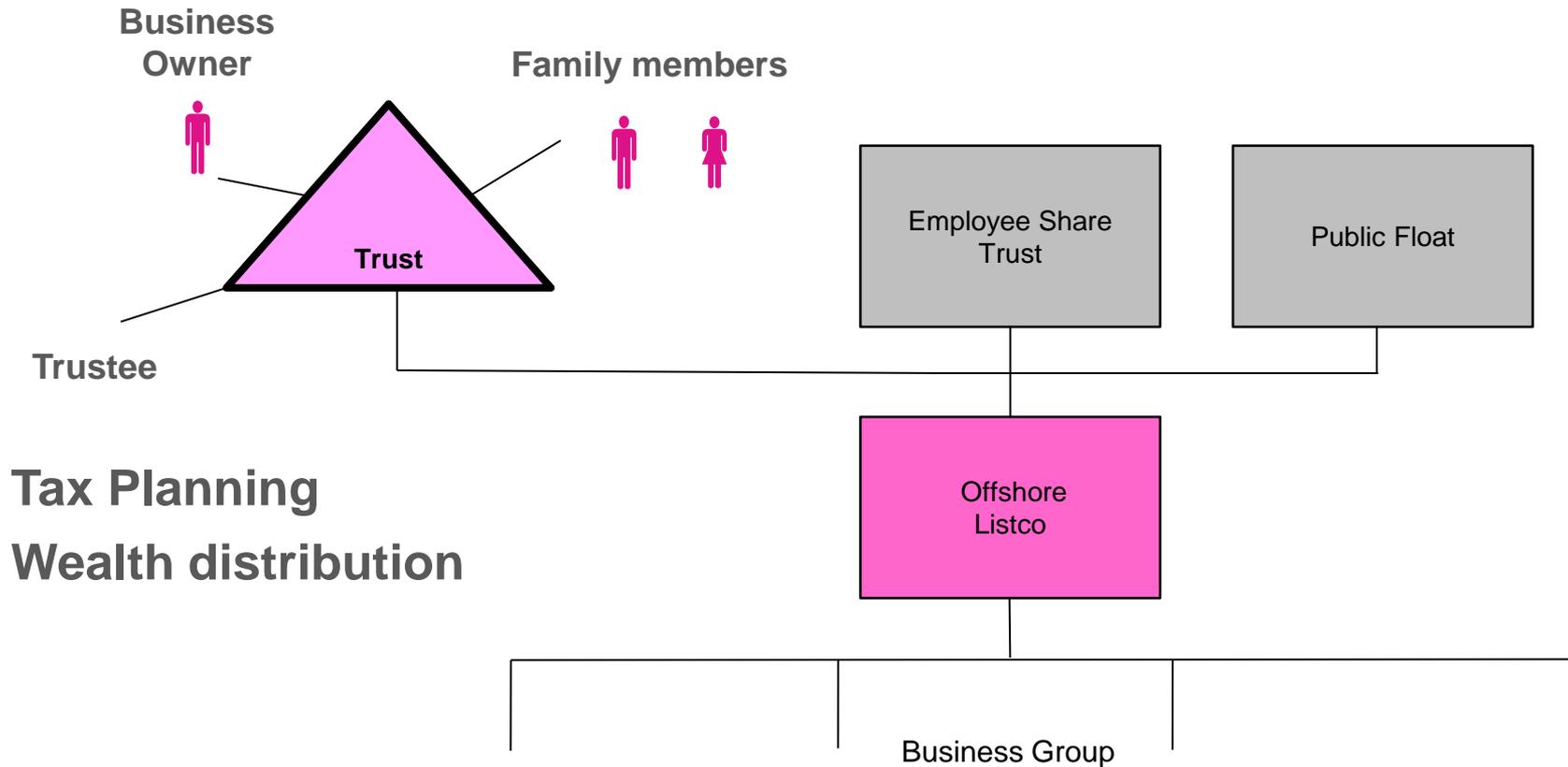
1. High quality reputation
2. Strong regulation and corporate governance – City Code applies
3. Track record for Asian IPOs
4. CREST settlement – no need for additional complexity of a DI
5. Favoured in London
6. Physical location – 40mins flight
7. Flexible Corporate Laws
8. Outside UK Tax Net
9. Deep pool of experienced advisers
10. Trust Law = 30 years old



“Someone’s sitting in the shade today because someone planted a tree a long time ago”: Warren Buffett



**What is pre-IPO succession planning and why?
Why use a trust for Pre-IPO Planning?**



Head of Funds & Corporate
Finance, Singapore

10 years in London in Funds
and Finance with major law
firms and in house at a fund
manager

Capital Markets, Private Funds,
Banking and Structured Finance



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