



ON THE AIR

WE ARE

INFLUENCERS

WE ARE OFFSHORE LAW

Structuring for Success

Leon Santos
Kuala Lumpur, 15 March 2016

Head of Corporate, Singapore

Leon has an extensive background in Corporate Finance having spent **10 years in London** with major law firms and in house at a large fund management company

Capital Markets, Private Funds,
Banking and Structured Finance



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Why Offshore Private Wealth?

Practical Structuring





EASY TO DO BUSINESS WITH

Singapore office – close to your Company

Only offshore firm covering Guernsey Jersey Cayman – 60 Lawyers

From Asia ...



**Benefits
of
London
Listing**

Flexible and cost
effective

Recognised by
investors

Certainty of laws

Tax efficient

Track record

**Benefits
of
Offshore
Company**

**Jersey – 91, Guernsey – 130,
Cayman – 42**

**Top Ranked in Global Financial
Centres Index**

**Flexible Company Law -
English Law principles**

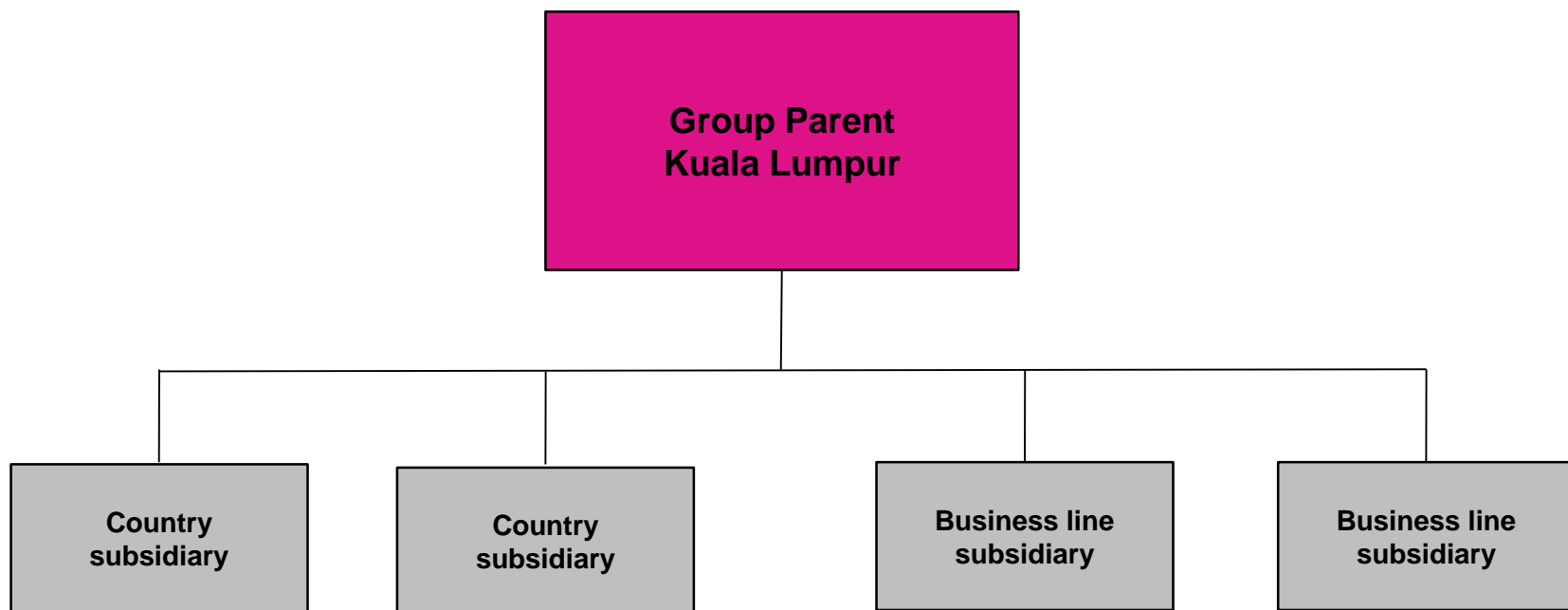
Efficient for tax

**Favoured for Corporate
Governance**

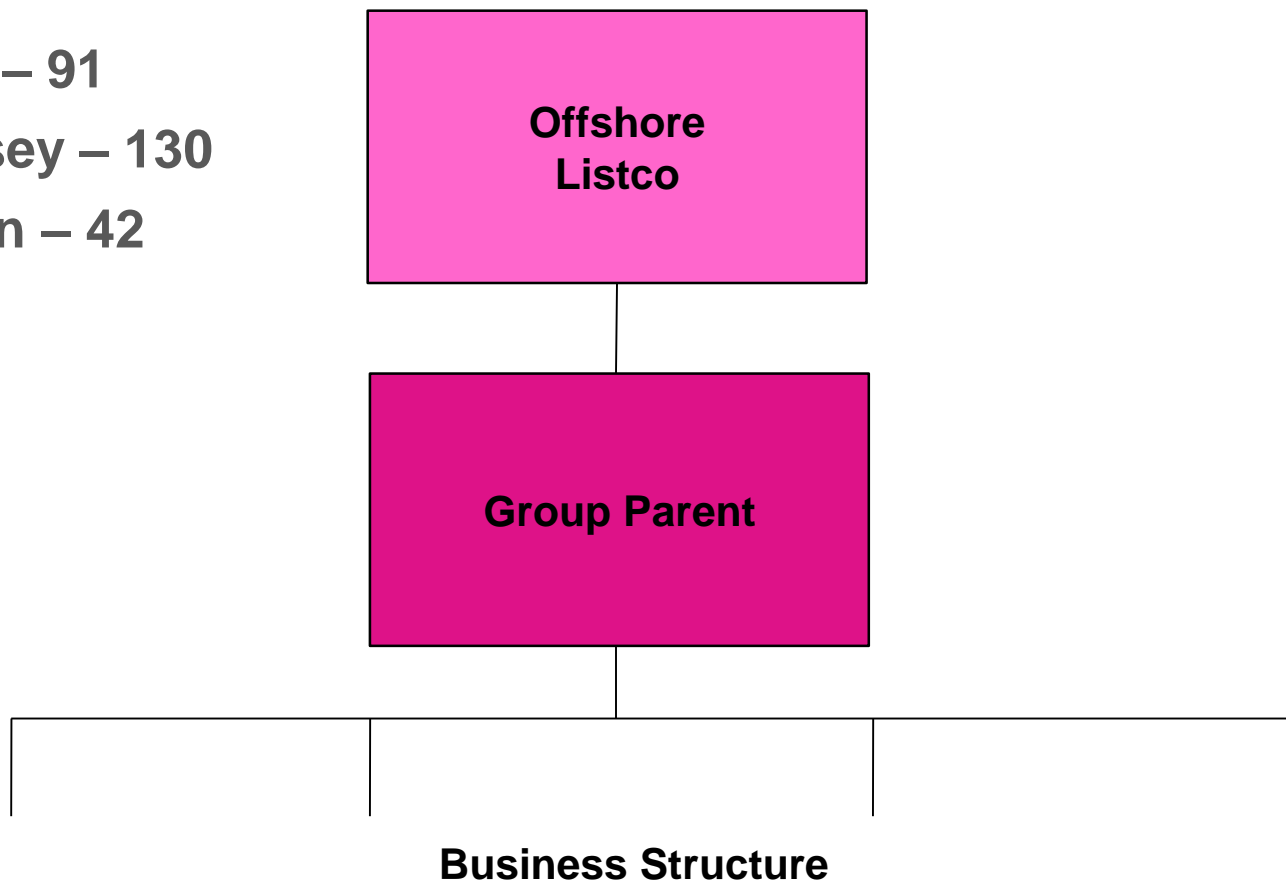
Not all the Same



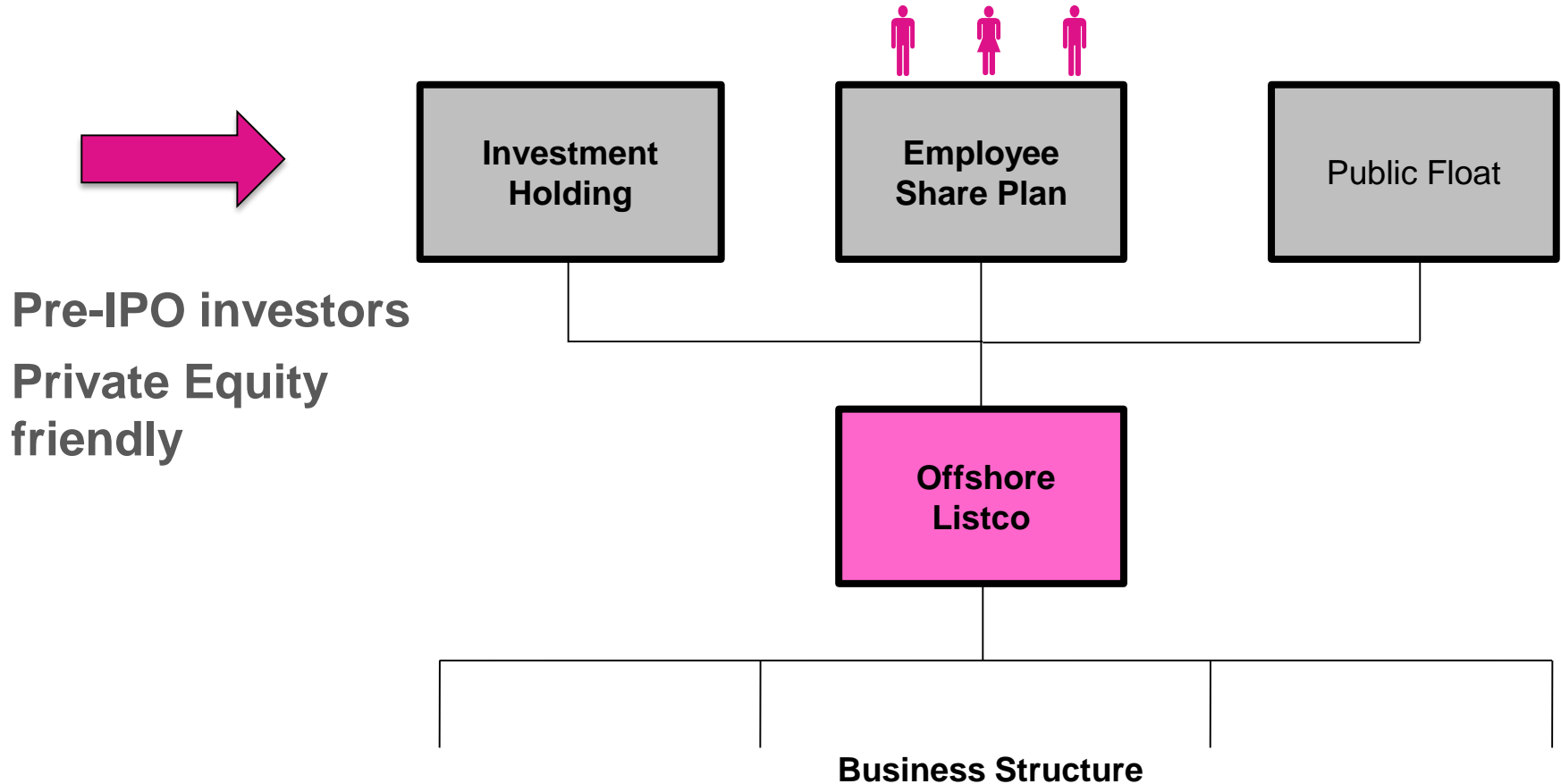
KL Headquartered, Regional Business

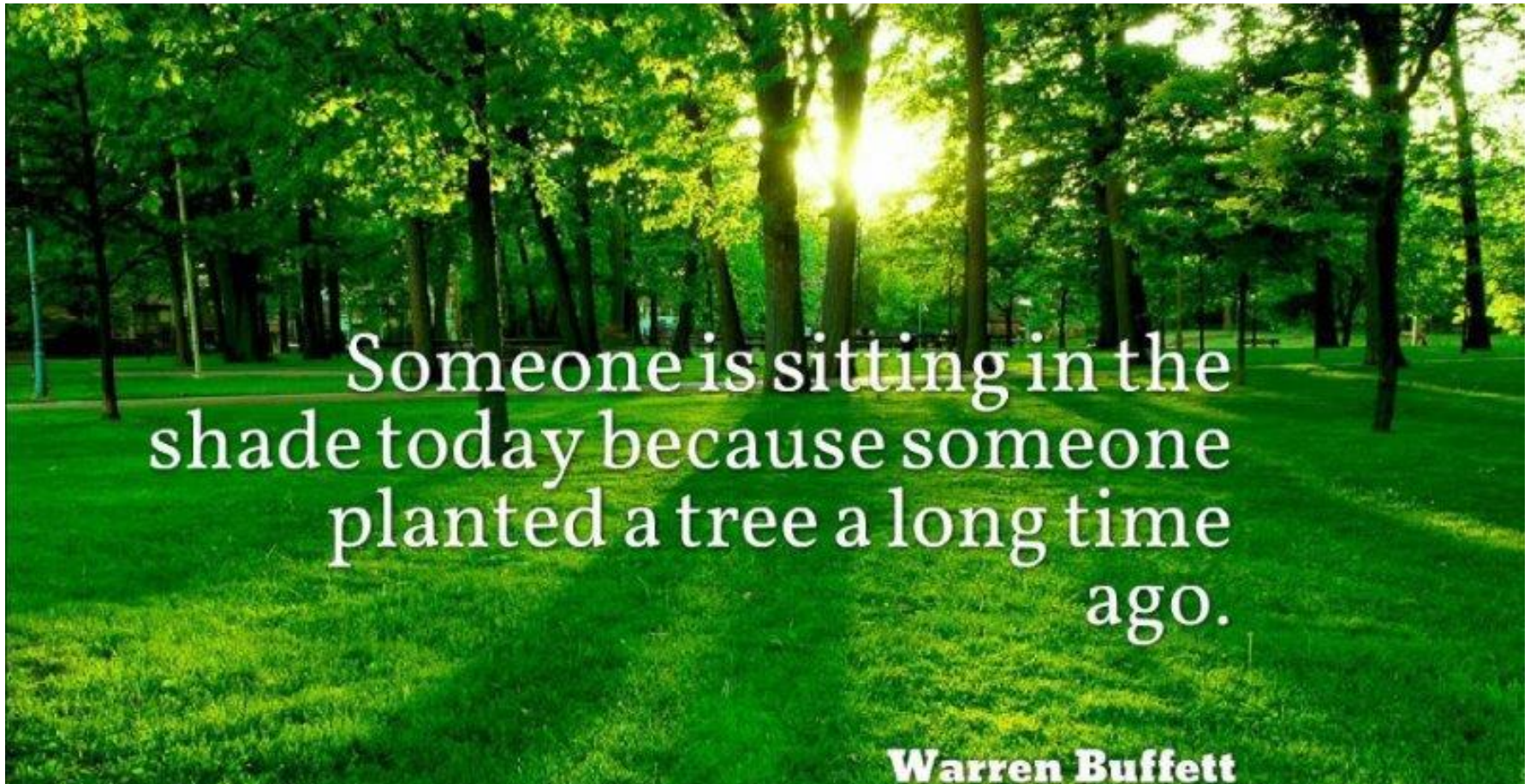


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Share Plan – “incentivise” employees





**What is pre-IPO succession planning and why?
Why use a trust for Pre-IPO Planning?**

